

From: Derek Choy [mailto:dchoy@ariasystems.com]
Sent: Monday, November 26, 2012 8:42 PM
To: John Bartelt
Subject: Recommendation letter

Hi John,

I'd like to write the following recommendation for your service -

I recently purchased a 2005 Piper Saratoga TC through John and would like to share my wonderful experience on the transaction. I reside in CA and the plane I spotted on Controller (listed by John) was in Minneapolis. Working with John, the first thing I noticed is that John is detail-oriented and is very knowledgeable on Piper Saratoga. Being remote, it's important that I do all my research thoroughly before I fly out to see the plane in MN. John helped tremendously in this area.

As we proceeded with the transaction, there have been a few hiccups and challenges but John worked through all those with me and the seller in an open, fair and efficient manner. We're able to close the transaction on time and to everyone's satisfaction.

Prior to flying the plane home, I asked for a day of training in the Saratoga in MN. John sent Darwin to train me and I couldn't have asked for a better instructor than Darwin. He's an experienced and knowledgeable pilot, he showed me a lot of tricks and shared some gotcha's with me and we had a fun day of flying. I feel very confident in flying the Saratoga after spending a day training with Darwin.

Overall, it was very pleasant doing business with John. Everything worked out exactly as we hoped thanks to his due diligence and follow-up.

Thanks.

Derek

Derek Choy

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