

November 8, 2011

Bartelt Aviation

Dear John,

Just wanted to drop you a note to let you know how pleased I was with your efforts in selling my Seneca.

As you know, I really did not have much time to devote to the selling process and it was quite a relief to be just able to drop the plane off at your office and let you take over.

From inspecting and making needed repairs, to helping me find economical ways to make the plane look its best, to helping me find the right asking price, to great advertising and marketing, to interfacing with prospective buyers and arranging showings and test flights, to helping me with negotiations, and to finally closing the deal, you were there every step of the way.

It is not often that you can find an advocate that you can trust 100% to make decisions and recommendations in your interest.

Thanks again,

Jeff Pernick
XRAY MIKE Aviation L.L.C.