

Silvano Gai

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Dear John,

This letter is to show you my appreciation for all the work you did to help me upgrade from the Piper Saratoga N724AT to the Beechcraft Baron N921KK. I have dealt with you in the past and I chose you again because I recognize your high integrity and professionalism.

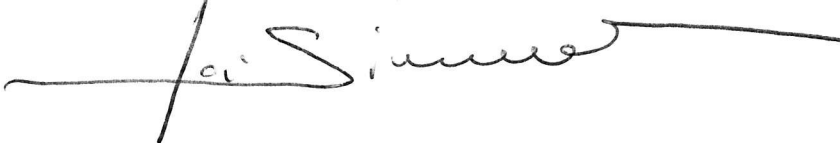
Your advice to do a private search for the Baron and not look only at the ones listed on the websites paid off. The price and performance ratio of N921KK was outstanding. When I discovered a problem with the non-compliant wiring of the audio panel you worked with the Seller and me to satisfactorily resolve the issue. These additional services provided by you after the sale confirms that you care about your customers, not just the brokerage commission.

The work you did on the Saratoga was outstanding as well. The pre-buy inspection revealed a number of items that needed to be fixed that exceeded our initial expectation. Again you worked with the Buyer and me to deliver a perfect plane, while trying to minimize unneeded costs.

I feel obliged to recommend your name and your company to all my friends. Your honesty and integrity stands high.

Congratulations for a job well done

Silvano Gai

A handwritten signature in black ink, appearing to read 'Silvano Gai', with a long horizontal flourish extending to the right.